

The Pipeline

GALLO MECHANICAL, LLC

ISSUE NO. 7 – SEPTEMBER 2017

NOTES FROM THE PRESIDENT, DAVID GALLO:



It has been a very active hurricane season this year, but we have been spared the worse so far in our region. Unfortunately, Puerto Rico, and our neighbors in South Florida and Texas have received severe damage. We all hope they can recover as quickly as possible. Through our local Mechanical Contractors Association we have made a large donation to help the workers of other companies similar to ours in the affected areas. I encourage everyone to donate any time or resources they can spare, as we know all too well the damage and destruction that can come with these storms.

We are making a push at Gallo to be involved in more community events as well be pro-wellness at Gallo Mechanical. This year we will be working with the American Heart Association and participating in the New Orleans Heart Walk. This year's event takes place on Saturday, November 11th. We look forward to participating in more events like this and hope that you all will join me in participating.

Always remember to work safely and watch out for others especially new coworkers.

-David Gallo



SPOTLIGHT JOBS

TYNDALL AFB

PANAMA CITY, FL

Tyndall AFB is in Panama City, FL and home to the 325 Fighter Wing. J.E. Dunn, Project GC, was authorized by the Army Corp of Engineers to proceed with construction on 24 July 2017. Our scope of work is a complete retrofit of the building's infrastructure, plumbing, HVAC and building automation. The 3-story building serves as medical offices and a dental clinic. There is 88,000 sq.ft. of total renovation plus a small 2,500 sq.ft. vet clinic that will be newly constructed. Much of the new mechanical systems provide a redundant capability that the old systems did not provide. This renovation will be a significant upgrade to the clinic's mechanical systems and in turn allow the owner, US Air Force, to provide World Class Healthcare to our nation's military and veterans for years to come.

This Design Build is uniquely structured with the engineering firm, ME Group, working directly for Gallo.

This allows Gallo to have direct access to engineers without having to go through other parties. One of the challenges of this project is that the building remains partly occupied during renovation. The Gallo team on this project are Alejandro Galavis as Project Executive, John Reed as Operations



Manager, David Taylor as Project Manager, Bubba Fink as General Superintendent and Paul Erato as Job Site Superintendent. Successful completion of this project is expected for March, 2019.

Upgrades include:

2 cell -Stainless Steel 500 ton capacity Cooling Tower

2- 300 Ton Centrifugal Liquid Chillers

2- 1,500BTU Boilers

5- AHU's replacing the existing 12 AHU's

82- New Fixtures

143 -VAVs



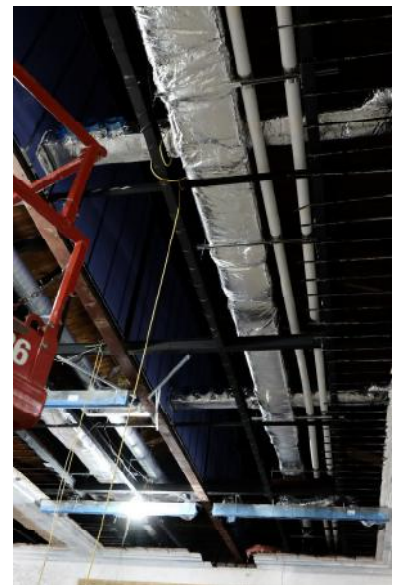
SPOTLIGHT JOBS

CHILDREN'S HOSPITAL EXPANSION & RENOVATION

NEW ORLEANS, LOUISIANA

Gallo is currently in the pre-construction phase of a large renovation and expansion project at the Children's Hospital campus located in the Uptown area of New Orleans. Along with EP Breaux Electrical, we have partnered with The Lemoine Company through the schematic design and design development phases to help successfully execute a very complex project. Gallo will be responsible for the complete scope of both mechanical and plumbing work on the job including a new Central Plant, multiple phases of a new Infill Tower and renovations, all while keeping the adjacent hospital and campus operating at full capacity.

In addition, we are currently in the process of completing a series of 6 enabling projects to facilitate the start of the big job. Renovation to a lab space, relocation of executive suites, transformation of an old gymnasium into a new conference center and a new cath lab kicked off the projects with a new parking garage and bridge/pavilion getting ready to take shape. Demolition on the infill tower project is set to begin shortly with major construction getting going towards the end of the year. The entire project is set for completion in the Fall of 2020.



SAFETY CORNER THE WORST DRUG EPIDEMIC

More than 20% of the workforce has misused or abused prescription painkillers, according to the National Safety Council Injury Facts. Could someone you know be among them?



How big is the problem?

- Unintentional overdoses contribute to more deaths per year than motor vehicle crashes.
- Since 1999, the number of deaths from prescription overdoses has quadrupled.
- Forty-five people die every day from overdose of pain medication.
- In 2011, more than 400,000 emergency room visits were related to prescription painkillers.
- Prescription drugs account for 25% of workers compensation medical costs.

People don't just wake up one day and decide to abuse drugs. Many are hard workers who were prescribed painkillers after an injury. However, due to the highly addictive nature of opioids, an employee might quickly develop a dependence on the drug, leading to a greater risk of overdose and desire for stronger drugs.

If you see someone showing signs of an overdose, slow and loud breathing, sleepiness, stupor, floppy muscles, clammy skin, pinpoint pupils, slow hear rate, and low blood pressure, call 911 immediately and be prepared to perform CPR if trained. Naloxone is an antidote that can be administered immediately, if available.

Experts believe prescription painkillers are being overprescribed by doctors even though over-the-counter medication can often work just as well. But here's an eye-opener: nearly 70% of people abusing prescription painkillers in 2013 said they got the drugs from a friend or relative. Sharing prescription drugs is illegal and dangerous, as there is no way to know how a drug will react to an individual.

Never share your prescriptions, and lock up and properly dispose of them when no longer needed. Here are few tips on keeping prescription drugs out of the wrong hands:

- Keep medicine out of sight of children and visitors.
- Use a locking medicine cabinet or safe.
- Return medication to your secure location after every use.
- Avoid leaving medication or pill containers on countertops, tables, or nightstands.
- Take old pills to take-bake event or collection boxes.

If you are having issues with prescription painkillers, Gallo has access to employee assistance programs for those seeking treatment. Research indicates that employer-supported and monitored treatment yields better sustained recovery rates than treatment initiated at the request of friends and family members.

2017 NEW ORLEANS HEART WALK

As the American Heart Association's signature fundraising event, the Heart Walk promotes physical activity and heart-healthy living in a fun family environment. This year, over 6,000 walkers will participate in the New Orleans Heart Walk, raising vital funds for cardiovascular research. The Association's 2017 goal is to raise \$750,000. The premise is simple: Walk more. Eat better. Live longer. The event is a non-profit fundraiser for the American Heart and American Stroke Association of New Orleans chaired by Joe Ochipinti of United Healthcare.

This year, Gallo Mechanical will be one of the sponsors for this worthy event. The Company will have a tent in the main area of the event in Champions Square where you and your family and friends can gather before and after the walk. This is a fun event for all ages.

In years to come, we anticipate that the Company's contribution will extend beyond this sponsorship and Gallo employees will play an active role in the Association's fundraising efforts.

When: Saturday, November 11, 2017

Where: Champions Square, New Orleans

WHY: Encourage people to take steps toward being Healthy while raising funds to fight heart disease and stroke in our community!

Time: 9:00 AM - Donation Turn-In & Festivities begin

10:00 AM - Opening Ceremonies with walk following

For registration and information, visit www.NewOrleansHeartWalk.org

Our People

JOIN US IN CONGRATULATING MEMBERS
OF THE GALLO TEAM ON THEIR
ANNIVERSARIES:

Alden Aiola, Project Manager, 48 years
Jerry Moore, Laborer, 25 years
Cyrus Thibodeaux, Foreman, 23 years
Daniel Davis, Foreman, 21
Don Mara, Project Manager, 14 years
Ronnie Harris, Journeyman, 13 years
Joshua Ponthieux, Foreman, 13 years
Alan Barrosse, Foreman, 13 years
Daren Harris, Foreman, 12 Years
Michael Sakowski, Journeyman, 11 years

PLEASE WELCOME AND WISH SUCCESS
TO THESE NEW GALLO EMPLOYEES:

Dylan Cox (apprentice Jr.), John Maillet (Vice-President of Operations), Bruce Tims (Apprentice), Allen Green (Plumber), Mark Torpey (Pipe Fitter/Welder), Bobby Webb (Project Manager), Charles Seville (Sheet Metal Mechanic), Douglas Wescovich (Sheet Metal Mechanic), Troy Maillet (Welder), Brad Thomas (Sheet Metal Mechanic), Quinnten Howard (Apprentice Jr.), Shellie Glorioso (Operations Coordinator), Michael Nolon (Sheet Metal Mechanic), Ross Wescovich (Sheet Metal Mechanic), Ronald Protti (Sheet Metal Mechanic), Cole Landry (Assistant Project Manager), Daniel Ordonye (Apprentice Jr.), Gary Mouton (Fitter) and Zachary Schwaibold (Apprentice Jr.).

EMPLOYEE SPOTLIGHT

YOUR PAYROLL ADMIN: IRENE H. GUMPERT

Irene is a native of Harahan, LA who has been with the Company for over two and a half years. She started working as a temporary receptionist at the head office, but through hard-work and dedication Irene soon moved off the front desk and became Gallo's Payroll Administrator. Irene is committed to making sure everyone gets paid not only on time, but also correctly.

From the beginning, Irene has enjoyed the welcoming and friendly environment of Gallo. "Everyone treated me as if they knew me. Everyone is accepting and friendly".

In her free time, Irene enjoys raising her ducks, spending time with her husband, hiking and playing the flute.



PAY ATTENTION, THIS IS JULES BROUSSARD

When we asked who Jules Broussard is, he answered, "a poor country boy who's trying to make a living." That is just one part of the story. Born in Erath, LA, Jules has been in the construction business for over 37 years and has become a successful Field Operations Manager whose name is associated with quality work.

Jules appreciates the challenges associated with building the Gallo brand in West Louisiana and is committed to establishing a successful operation, cultivating his talented team and generating lots of work. Jules appreciate the support and autonomy that has been given to him since he joined the Gallo team in 2015.

Besides working, Jules enjoys taking care of his family and his land, as well as spending time with his four grandchildren. His words of wisdom to all of us are: "You go to work and don't play. Don't think you know it all. Pay attention and steal all the knowledge you can."

CHRIS MACFARLAND: FAMILY, WORK AND ROLL TIDE

Chris is an Alabama native who has worked for the Gallo since late 2014. He currently works at the Naval Air Station job in Pensacola, FL, where he is a key member of the team, expediting materials and applying his plumbing experience. Chris has worked in plumbing since his grandfather introduced him to the trade 13 years ago.

In his words, the three things that best describe Chris are his love for his family, work and Alabama football. Chris enjoys working for Gallo because he feels he belongs to a big family that has taken care of him and has allowed him to grow in his profession.



CELEBRATIONS

BBQ LUNCH FOR EAST EMPLOYEES



GALLO NEW ORLEANS PARKWAY LUNCH



SELECT MEDICAL JOBSITE LUNCH



WE HEARD YOU!

Your feedback is greatly appreciated. We hope that you enjoy the additional content, more pictures and more information about the company and its employees. Please feel free to contact us with any suggestions and stories you want to share. We love to hear from you!

STAY IN TOUCH!

Make sure the Company has your most current contact information, including your phone number, mailing address and email. Don't miss important information! Contact Ivan Illidge in HR to update your information today. Ivan can be reach at (504) 944-6736 or at ivani@gallomech.com. Have exciting news to share? Email Pictures, articles, etc. to newsletter@gallomech.com.